## **GUJARAT TECHNOLOGICAL UNIVERSITY**

# **Integrated Master of Business Administration**

Year – 4 (Semester –7) (W.E.F. Academic Year 2017-18)

**Specialization: Human Resource Management Subject Name: Compensation Management (CM)** 

Subject Code: 2577132

#### 1. Learning Outcomes:

| <b>Learning Outcome Component</b>   | Learning Outcome  |
|---|---|
| Business Environment and Domain Knowledge (BEDK)  | <ul> <li>List the various methods of compensating performance.</li> <li>Ability to design the compensation management practices with respect to business environment and enable it to play a role in promoting a company's competitive advantage.</li> </ul>                                      |
| Critical thinking, Business<br>Analysis, Problem Solving and<br>Innovative Solutions (CBPI) | <ul> <li>Design a compensation system and policy which is consistent with the employees of the company.</li> <li>Conduct surveys to determine appropriate pay levels and improve the firm's competitiveness.</li> <li>Apply appropriate compensable factors to determine rates of pay.</li> </ul> |
| Global Exposure and Cross-<br>Cultural Understanding (GECCU)                                | <ul> <li>Evaluate the developing role of human resources in the global arena, and deduce the significance of compensation management in the HR domain.</li> <li>Illustrating the differences in compensation across borders due to ethnocentricity, and benefits for expatriates.</li> </ul>      |
| Social Responsiveness and Ethics (SRE)  | • Ensure that the design and application of compensation processes comply with appropriate legislation, e.g., Employment Standards, Pay Equity, Human Rights.   |
| Effective Communication (EC)  | • Communication of compensation practices along the various grades pay.   |
| Leadership and Teamwork (LT)  | <ul> <li>Formulate policies, procedures and systems to ensure smooth implementation of compensation strategies.</li> <li>Distribution of incentive and bonus across the team. Concept of team pay would equip them with the importance of synergy etc.</li> </ul>                                 |

2. Course Duration: The course duration is of 40 sessions of 60 minutes each.

## 3. Course Contents:

| Module<br>No: | Contents   | No. of<br>Sessions | 70 Marks<br>(External<br>Evaluation) |
|---------------|--|--------------------|--------------------------------------|
|               | Essentials of reward Management:                               |                    | ,                                    |
| I             | An overview of reward management                               |                    |                                      |
|               | The Reward System  | 10                 | 10                                   |
|               | Total Rewards  | 10                 | 18                                   |
|               | Strategic Reward   |                    |                                      |
|               | International Reward   |                    |                                      |
|               | Performance and reward:  |                    |                                      |
|               | Performance management and reward                              |                    |                                      |
|               | Engagement and Reward  |                    |                                      |
|               | Financial Reward   |                    |                                      |
|               | Non-Financial Reward   |                    |                                      |
|               | <ul> <li>Contingent Pay Schemes</li> </ul>                     |                    |                                      |
| II            | Bonus Schemes  | 10                 | 18                                   |
| 11            | • Team Pay   | 10                 |                                      |
|               | <ul> <li>Rewarding for Business Performance</li> </ul>         |                    |                                      |
|               | Recognition scheme   |                    |                                      |
| İ             | <ul> <li>Valuing and Grading Jobs</li> </ul>                   |                    |                                      |
|               | • Pay levels   |                    |                                      |
|               | Market Rate Analysis   |                    |                                      |
|               | Grade and Pay Structures                                       |                    |                                      |
|               | Rewarding Special Groups:                                      |                    |                                      |
|               | <ul> <li>Rewarding Directors and Senior Executives</li> </ul>  |                    |                                      |
|               | <ul> <li>Rewarding Sales and Customer Service Staff</li> </ul> |                    |                                      |
|               | <ul> <li>Rewarding Knowledge Workers</li> </ul>                |                    |                                      |
|               | <ul> <li>Rewarding Manual Workers</li> </ul>                   |                    |                                      |
|               | <b>Employee Benefits:</b>                                      |                    |                                      |
| III           | • Employee benefits  | 10                 | 17                                   |
|               | Flexible Benefits  |                    |                                      |
|               | The Practice of Reward Management:                             |                    |                                      |
|               | <ul> <li>Developing of Reward System</li> </ul>                |                    |                                      |
|               | <ul> <li>Managing Reward System</li> </ul>                     |                    |                                      |
|               | <ul> <li>Evaluating Reward Management</li> </ul>               |                    |                                      |
|               | Responsibility for Reward Management                           |                    |                                      |
|               | CM related Labor Laws:   |                    |                                      |
|               | • Payment of Wages Act, 1936.                                  |                    |                                      |
| IV            | • Minimum Wages Act, 1948.                                     | 10                 | 17                                   |
| 1 4           | • Payment of Bonus Act,1965                                    | 10                 | 1/                                   |
|               | • Equal Remuneration Act, 1976.                                |                    |                                      |
|               | • Income tax act provisions with respect to salariedpersons.   |                    |                                      |

|   | Workmen's Compensation Act, 1923.  |  |                   |
|---|--|--|-------------------|
|   | Mediclaim Policies and their salient features  |  |                   |
|   | Practical:   |  |                   |
| V | <ul> <li>Students need to study the study the pay structure of at least 3 companies from 3 different industries.</li> <li>Students need to review the payroll system of company.</li> <li>Students can study the legal provisions related to compensation with respect to company.</li> <li>Students can interview H.R Manager and find out how the compensation management has evolved from traditional to strategic Compensation.</li> </ul> |  | (30 marks<br>CEC) |

#### 4. Pedagogy:

- ICT enabled Classroom teaching
- Case study
- Practical / live assignment
- Interactive class room discussions

### 5. Evaluation:

Students shall be evaluated on the following components:

|   | Internal Evaluation                                    | (Internal Assessment- 50 Marks) |  |
|---|--|---------------------------------|--|
| A | Continuous Evaluation Component                        | 30 marks                        |  |
|   | <ul> <li>Class Presence &amp; Participation</li> </ul> | 10 marks                        |  |
|   | • Quiz   | 10 marks                        |  |
| В | Mid-Semester examination                               | (Internal Assessment-30 Marks)  |  |
| C | End –Semester Examination                              | (External Assessment-70 Marks)  |  |

#### 6. Reference Books:

| No. | Author   | Name of the Book   | Publisher  | Year of<br>Publication /<br>Edition |
|-----|--|--|------------|-------------------------------------|
| 1   | Michael Armstrong  | Armstrong's Handbook of Reward Management Practice: Improving Performance Through Reward | Kogan Page | 2019 / 6 <sup>th</sup>              |
| 2   | Dipak Kumar Bhattacharyya                                | Compensation<br>Management   | Oxford     | 2014 / 2 <sup>nd</sup>              |
| 3   | George Milkovich, Jerry<br>Newman, C.S.<br>Venkataratnam | Compensation:<br>Special Indian Edition  | McGraw     | 2017 / 9 <sup>th</sup>              |
| 4   | Tapomoy Deb  | Compensation Management: Text  | Excel      | 2008 / 1 <sup>st</sup>              |

|   |   | and Cases                         |                             |                        |
|---|---|-----------------------------------|-----------------------------|------------------------|
| 5 | Mousumi Bhattacharya,<br>NilanjanSengupta | Compensation<br>Management        | Excel                       | 2012 / 1 <sup>st</sup> |
| 6 | H. L. Kumar                               | Labour Laws Everybody Should Know | Universal Law<br>Publishing | 2015 / 1 <sup>st</sup> |

Note: Wherever the standard books are not available for the topic appropriate print and online resources, journals and books published by different authors may be prescribed.

#### 7. List of Journals / Periodicals / Magazines / Newspapers / Web resources, etc.

- 1. Journal of Compensation Management
- 2. Compensation and Benefits Review
- 3. Journal of Human Resource Management
- 4. Journal of Business and Management

#### Articles Recommended:

- Arbitrator Lacks Jurisdiction in Pensionable Earnings Dispute.
- Washington Update: New Employer Tax Credit for Paid Family and Medical Leave.
- Claims for Breach of Employment Agreement Not Preempted by ERISA.
- Top-Hat Status of Plan to Be Determined at Trial.
- Employee Stock Options Not Taxable Compensation for Railroad Workers
- Railroad Employee Stock Options Are Not Taxable "Money Remuneration."
- Six Considerations for Designing a Total Rewards Program
- Independent Contractors Fail to Meet Requirements to Certify a Class.
- Plan Summary Does Not Add Guaranteed Death Benefit for Former Executives.
- Service Provider Not A Fiduciary When Negotiating or Withdrawing Fees.
- Employee Not Entitled to Compensation for Time Spent Completing Health and Wellness Screenings.